



TRB | REFERRAL PROGRAM

TRB Referral Program presents an opportunity for earning cash!

Check out the product and service list below. **Incentives** will be paid for booked and engaged **referrals**.

Start asking for the business!

Eligibility Criteria

- Consumer engagement products utilization (within 90 days): (1) Ten or more debit card transactions and (2) ACH credit or debit activity and (3) ROL and E-Statement enrollment (must log in).
- Business engagement products utilization (within 90 days): (1) Ten or more debit card transactions and (2) ACH credit or debit activity and (3) ROL or BOL enrollment.
- Savings Cross-Sell: New or Existing Customer, requires a minimum opening balance of \$250.00 or above, with at least one deposit or auto savings transfer of \$25.00 or more each in the current statement cycle from a TRB checking account.
- Referred accounts must have a positive balance within 61-90 days of account engagement.

Pay Outs

- Incentives to be paid monthly, through regularly scheduled payroll.
- To receive credit, your referral must be submitted via the TRB intranet at least a day before the actual account is booked.

If you have any questions, please contact Diana Delaunay at 956.832.5766

PRODUCT/SERVICE	REFERRAL AMOUNT	EMPLOYEE ELIGIBILITY
New Banking Relationship / Consumer Engaged	\$25.00	Excludes Senior Vice Presidents and above
New Banking Relationship / Business Engaged	\$35.00	Excludes Senior Vice Presidents and above
Savings Cross Sell / New or Existing Customer	\$5.00	Excludes Senior Vice Presidents and above
Business Credit Card	\$10.00	Excludes Credit Card Department
Merchant Services	\$50.00	Excludes Merchant Services Department
Mortgage	10% of Total Loan Amount up to \$500 per referral	Excludes Mortgage Department
Insurance	\$5.00 Insurance Quote Provided to Prospects Please Note: Incentive amounts may vary for licensed bankers.	Excludes Insurance Department
International Private Banking (FX) Consumer - requires \$10,000 USD or more in volume Commercial -FX Agreement must be signed by customer	Customer - One-time referral incentive of 10% of the first transaction's gross profit or \$25.00 (whichever is greater) Commercial - One-time referral incentive of 10% of the first transaction's gross profit or \$50.00 (whichever is greater)	Excludes IBS Department
Trust & Wealth Management	10% of first year's estimated fees for long-term relationships that generate recurring annual revenue	Excludes Trust & Wealth Management Department • T&WM Division has an approved form for submitting requests for referral awards • Please email trbtrustandwealth@trb.bank for a copy of referral award form or with any questions.
Connect Banking	\$10.00	Excludes Senior Vice Presidents and above